AUDITED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

> DUNHAM, AUKAMP & RHODES, PLC Certified Public Accountants Chantilly, Virginia

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Dunham, Aukamp & Rhodes, PLC

Certified Public Accountants

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Colorectal Cancer Alliance, Inc.

We have audited the accompanying financial statements of Colorectal Cancer Alliance, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Colorectal Cancer Alliance, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Certified Public Accountants

Junham, Kahl & Moder MC

Chantilly, Virginia

May 20, 2020

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 and 2018

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|---|---|---|---------------|---|---|
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| ASSEIS | | |
|---------------------------------------|--------------|--------------|
| | 2019 | 2018 |
| Current Assets | 49 | |
| Cash and cash equivalents | \$ 998,467 | \$ 1,058,239 |
| Investments | 4,112,993 | 3,584,415 |
| Contributions receivable, current | 1,060,157 | 597,775 |
| Other receivables | 23,700 | 75,886 |
| Prepaid expenses | 199,684 | 121,749 |
| Total Current Assets | 6,395,001 | 5,438,064 |
| Property and Equipment, Net | 885,897 | 349,031 |
| Other Assets | | |
| Contributions receivable, long-term | 1,775,717 | 1,240,221 |
| Security deposit | 73,822 | 73,822 |
| Total Other Assets | 1,849,539 | 1,314,043 |
| Total Assets | \$ 9,130,437 | \$ 7,101,138 |
| LIABILITIES AND N | ET ASSETS | |
| Current Liabilities | | |
| Accounts payable | \$ 374,489 | \$ 431,884 |
| Line of credit | 754,863 | 355,753 |
| Accrued expenses | 653,361 | 708,087 |
| Deferred rent | 719,020 | 72,027 |
| Pledges payable, current | 315,000 | 275,000 |
| Deferred revenue | 70,188 | |
| Capital leases payable, current | 36,000 | 23,141 |
| Total Current Liabilities | 2,922,921 | 1,865,892 |
| Long-Term Liabilities | | |
| Capital leases payable, long-term | 59,190 | 95,190 |
| Pledges payable, long-term | 27,000 | 247,000 |
| Total Long-Term Liabilities | 86,190 | 342,190 |
| Total Liabilities | 3,009,111 | 2,208,082 |
| Net Assets | | |
| Net assets without donor restrictions | 2,511,693 | 2,945,775 |
| Net assets with donor restrictions | 3,609,633 | 1,947,281 |
| Total Net Assets | 6,121,326 | 4,893,056 |
| Total Liabilities and Net Assets | \$ 9,130,437 | \$ 7,101,138 |

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2019 and 2018

| | 2019 | | | 2018 | | | |
|----------------------------|----------------------------|----------------------------|--------------|----------------------------------|----------------------------|--------------|--|
| | Without Donor Restrictions | With Donor Restrictions | Total | Without Donor Restrictions | With Donor Restrictions | Total | |
| REVENUES AND SUPPORT | | | | | | | |
| Grants and contributions | \$ 7,556,716 | \$ 3,087,705 | \$10,644,421 | \$ 5,395,819 | \$ 3,101,163 | \$ 8,496,982 | |
| Investment income (loss) | 793,664 | • | 793,664 | (302,971) | | (302,971) | |
| Merchandise income | 228,574 | | 228,574 | 229,411 | | 229,411 | |
| Miscellaneous income | 4,442 | | 4,442 | 13,769 | | 13,769 | |
| Released from restrictions | 1,425,353 | (1,425,353) | | 2,036,918 | (2,036,918) | | |
| Total Revenues and Support | 10,008,749 | 1,662,352 | 11,671,101 | 7,372,946 | 1,064,245 | 8,437,191 | |
| EXPENSES | | | | | | | |
| Program services | | | | | | | |
| Prevention | 2,720,825 | | 2,720,825 | 4,706,307 | | 4,706,307 | |
| Patient support | 1,426,503 | | 1,426,503 | 1,059,467 | | 1,059,467 | |
| Community outreach | 1,442,572 | | 1,442,572 | 447,769 | | 447,769 | |
| Research | 505,329 | | 505,329 | 418,797 | | 418,797 | |
| Advocacy | 41,673 | | 41,673 | 289,215 | | 289,215 | |
| Total program services | 6,136,902 | | 6,136,902 | 6,921,555 | | 6,921,555 | |
| Fundraising | 3,057,213 | | 3,057,213 | 1,006,016 | | 1,006,016 | |
| Management and general | 1,248,716 | ÷ . | 1,248,716 | 778,594 | | 778,594 | |
| Total Expenses | 10,442,831 | <u> </u> | 10,442,831 | 8,706,165 | | 8,706,165 | |
| CHANGE IN NET ASSETS | (434,082) | 1,662,352 | 1,228,270 | (1,333,219) | 1,064,245 | (268,974) | |
| NET ASSETS, BEGINNING | 2,945,775 | 1,947,281 | 4,893,056 | 4,278,994 | 883,036 | 5,162,030 | |
| NET ASSETS, ENDING | \$ 2,511,693 | \$ 3,609,633 | \$ 6,121,326 | \$ 2,945,775 | \$ 1,947,281 | \$ 4,893,056 | |

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 and 2018

| | 2019 | 2018 |
|---|--|--------------|
| Cash Flows From Operating Activities | | |
| Change in net assets | \$ 1,228,270 | \$ (268,974) |
| Adjustments to reconcile change in net assets to net cash | | |
| used in operating activities: | | |
| Depreciation | 203,450 | 68,872 |
| Loss on disposal of assets | 1,095 | 124,876 |
| Net realized and unrealized (gain) loss | (747,438) | 414,040 |
| Changes in operating assets and liabilities: | | |
| Increase in contributions receivable | (997,878) | (742,261) |
| Increase in prepaid expenses | (77,935) | (3,174) |
| Increase in security deposits |) | (33,906) |
| Decrease (Increase) in other receivables | 52,186 | (75,697) |
| (Decrease) Increase in accounts payable | (57,395) | 159,113 |
| (Decrease) Increase in accrued expenses | (54,726) | 359,237 |
| Increase (Decrease) in deferred rent | 646,993 | (128,565) |
| Decrease in pledges payable | (180,000) | (205,000) |
| Increase in deferred revenue | 70,188 | |
| Net cash provided by (used in) operating activities | 86,810 | (331,439) |
| Cash Flows From Financing Activities | | |
| Net draw on line of credit | 399,110 | (68,247) |
| Issuance of notes payable | 1. 67 1년 2일 1일 1일 1일 1일 1일 1일 2016년 1월 1일 | 144,000 |
| Principal payments on notes payable | (23,141) | (25,669) |
| Net cash provided by financing activities | 375,969 | 50,084 |
| Cash Flows From Investing Activities | | |
| Proceeds from sales of investments | (4,026,987) | 203,432 |
| Purchases of investments | 4,245,847 | (198,459) |
| Purchases of property and equipment | (741,411) | (332,557) |
| Net cash used in investing activities | (522,551) | (327,584) |
| Change in cash and cash equivalents | (59,772) | (608,939) |
| Cash and cash equivalents, beginning of period | 1,058,239 | 1,667,178 |
| Cash and cash equivalents, end of period | \$ 998,467 | \$ 1,058,239 |
| Supplemental Information | | |
| Total cash paid for interest expense | \$ 28,648 | \$ 15,416 |

STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2019 and 2018

| | 7 | n | 1 | O |
|--|---|---|---|---|

| | Program Services | | | | | | Support Services | | | |
|-------------------|------------------|--------------------|--------------------|-----------|-----------|------------------------------|------------------|------------------------|------------------------------|--------------|
| | Prevention | Patient Support | Community Outreach | Research | Advocacy | Total Program Services | Fundraising | Management and General | Total Support Services | Total |
| Expenses | | | | | | | | | | |
| Personnel | \$ 982,880 | \$ 816,279 | \$ 511,449 | \$304,655 | \$ 27,876 | \$2,643,139 | \$1,166,056 | \$ 663,182 | \$1,829,238 | \$ 4,472,377 |
| Projects | 745,073 | 325,753 | 347,094 | 98,560 | 781 | 1,517,261 | 997,306 | 57,184 | 1,054,490 | 2,571,751 |
| Professional fees | 185,133 | 64,243 | 384,966 | 4,391 | 6,937 | 645,670 | 375,031 | 180,089 | 555,120 | 1,200,790 |
| Facilities | 211,909 | 121,104 | 100,268 | 56,344 | 4,108 | 493,733 | 185,618 | 248,214 | 433,832 | 927,565 |
| Operations | 523,136 | 48,269 | 46,101 | 28,720 | 1,573 | 647,799 | 230,292 | 35,070 | 265,362 | 913,161 |
| Travel | 72,694 | 50,855 | 52,694 | 12,659 | 398 | 189,300 | 102,910 | 64,977 | 167,887 | 357,187 |
| Total Expenses | \$2,720,825 | \$1,426,503 | \$1,442,572 | \$505,329 | \$ 41,673 | \$6,136,902 | \$3,057,213 | \$ 1,248,716 | \$4,305,929 | \$10,442,831 |

| | Program Services | | | | | Support Services | | | | |
|-------------------|------------------|--------------------|--------------------|-----------|-----------|------------------------------|-------------|------------------------|------------------------------|--------------|
| | Prevention | Patient Support | Community Outreach | Research | Advocacy | Total Program Services | Fundraising | Management and General | Total Support Services | Total |
| Expenses | | | | | | | | | | |
| Personnel | \$ 997,542 | \$ 528,721 | \$ 81,682 | \$ - | \$170,484 | \$1,778,429 | \$ 587,409 | \$ 1,070,635 | \$1,658,044 | \$ 3,436,473 |
| Projects | 1,851,783 | 151,951 | 209,468 | 296,627 | | 2,509,829 | 56,223 | 141,435 | 197,658 | 2,707,487 |
| Professional fees | 541,876 | 69,279 | 299 | 22,770 | 54,013 | 688,237 | 37,844 | 339,790 | 377,634 | 1,065,871 |
| Facilities | 7,238 | 2,011 | 34,525 | | | 43,774 | | 554,836 | 554,836 | 598,610 |
| Operations | 128,627 | 2,197 | 9,884 | 221 | , 10 1 | 140,929 | 41,741 | 363,440 | 405,181 | 546,110 |
| Travel | 129,494 | 68,993 | 12,036 | 5,766 | 208 | 216,497 | 58,406 | 76,711 | 135,117 | 351,614 |
| G & A allocation | 1,049,747 | 236,315 | 99,875 | 93,413 | 64,510 | 1,543,860 | 224,393 | (1,768,253) | (1,543,860) | |
| Total Expenses | \$4,706,307 | \$1,059,467 | \$ 447,769 | \$418,797 | \$289,215 | \$6,921,555 | \$1,006,016 | \$ 778,594 | \$1,784,610 | \$ 8,706,165 |

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - Organization and Summary of Significant Accounting Policies

Colorectal Cancer Alliance, Inc. ("the Alliance") was incorporated on March 18, 1999 as a 501(c)(3) exempt corporation under the laws of the state of Delaware. The Alliance is a national patient advocacy organization dedicated to increasing rates of screening and survivorship from colorectal cancer through patient support, education, research, and advocacy. Revenues consist principally of grants and contributions.

The following is a summary of significant accounting policies followed in the preparation of these financial statements.

Basis of Accounting

The Alliance maintains its accounting records and prepares its financial statements on the accrual basis of accounting, which reflects revenue when earned and expenses when incurred.

Basis of Presentation

The accompanying financial statements were prepared in accordance with the provisions of the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities. This pronouncement requires not-for-profit Organizations to report information regarding their financial position and activities according into two classes of net assets as follows:

- Without Donor Restrictions represents resources which have met applicable award restrictions and/or resources generated by sources other than from the award.
- With Donor Restrictions represents resources recognized as restricted support until such a time when all associated restrictions have been met or contains a stipulation that permanently restricted the use of such funds but allows earnings from the funds to be used in a certain manner prescribed by the donor.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

The Alliance considers all highly liquid instruments purchased with an original maturity date of three months or less to be cash and cash equivalents.

Investments

Investments are measured at fair value in the statement of financial position. Investment income or loss (including gains and losses on investments, interest and dividends) is included in the statement of revenues, expenses and changes in net assets unless the income or loss in restricted by donor or law.

Other Receivables

Other receivables consist primarily of amounts to be received from sales of merchandise and inflatable walk-through colons. The entire amount of other receivables is expected to be collected within one year and is recorded at net realizable value as of December 31, 2019 and 2018. Accordingly, allowance for doubtful accounts has been established.

NOTE 1 - Organization and Summary of Significant Accounting Policies (Continued)

Contributions Receivable

Contributions, including unconditional promises to give, are recognized as contribution revenue in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. In addition, management evaluates payment history and market conditions to estimate allowances for doubtful pledges. Change in the fair value of pledges receivable are reported in the statement of activities as contribution revenue, except for changes in the allowance which are reported as program expenses at each subsequent reporting date. As of December 31, 2019, and 2018, management believes all receivables to be collectible. Accordingly, no allowance for doubtful accounts has been established. For the years ended December 31, 2019 and 2018 uncollectible pledges in the amount of \$16,500 and \$59,592 were written off, respectively.

Property and Equipment

Property and equipment are recorded at cost, less accumulated depreciation for all assets with an initial cost exceeding \$3,000. Depreciation and amortization expense is computed using the straight-line method over the estimated useful lives, which range from three to seven years. Upon the retirement or disposal of assets, the costs and accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is included in the revenue or expenses. Expenditures for maintenance and repairs are charged against income as incurred; betterments that increase the value or materially extend the life of the related assets are capitalized.

Income Tax Status

The Alliance is exempt under Section 501(c)(3) of the Internal Revenue Code ("IRC") and corresponding state provisions and from excise taxes as an Organization that is not a private foundation as defined in Section 509(a) thereof. No provision for federal or state income taxes has been included in the financial statements. For the years ended December 31, 2019 and 2018, there was no unrelated business income, accordingly, no federal or state income taxes have been recorded.

Uncertain Tax Positions

As of December 31, 2019, the Alliance has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. The tax years subject to examination by the taxing authorities are the six-month period ended December 31, 2016, and the years ended December 31, 2017 and 2018.

Concentration of Credit and Market Risk

Financial instruments that potentially expose the Alliance to concentration of credit and market risk consist of cash equivalents and investments. Cash equivalents and investments are maintained at various high-quality financial institutions. The Alliance maintains its cash in a bank deposit account which, at times, may exceed federally insured limits. The Alliance has not experienced any losses on its cash and equivalents or on its investments to date. Management periodically assess the financial condition of these financial institutions and believes that the risk of any credit loss in minimal. The Alliance's investments do not represent significant concentration of market risk inasmuch as the investment portfolio is adequately diversified.

NOTE 1 - Organization and Summary of Significant Accounting Policies (Concluded)

Revenue Recognition

Unconditional grants and contributions are recognized as revenue when received or promised and are reported as temporarily restricted support if they are received with donor or grantor restrictions that limit the use of donated assets. When a donor restriction expires, that is, when a time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

The Alliance receives donations in the form of free advertising and similar services that would otherwise be purchased in the normal course of business. Total in-kind donations were \$408,045 and \$4,967, for the years ended December 31, 2019 and 2018, respectively, and were valued based on comparable market rates. This amount is reflected in grants and contributions in the accompanying statements of activities.

Merchandise sales consist of sales of various products offered on the Alliance's website aimed at promoting and spreading awareness for Colon cancer, as well as sales of inflatable walk-through colons, meant to be an educational tool featuring the various stages of disease.

Revenue from all other sources is recognized when earned.

Recently Issued Accounting Standards

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The Alliance has adopted this standard in the current year. The updated standard replaced most existing revenue recognition guidance in U.S. GAAP when it became effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method.

In 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Alliance is currently evaluating the impact of their pending adoption of the new standard on its financial statements.

Advertising Costs

Advertising costs are expensed as incurred.

Reclassifications

Certain items from the prior year have been reclassified to conform with the current year presentation.

NOTES TO FINANCIAL STATEMENTS

NOTE 2 - Investments and Fair Value Measurements

In accordance with FASB ASC 820, Fair Value Management, the Alliance has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Alliance has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

• Money market funds - The fair value is equal to the reported net asset value of the fund.

Investment income for the years ended December 31, 2019 and 2018, consists of the following:

| | <u>2019</u> | <u>2018</u> |
|---|-------------------|---------------------|
| Dividends and interest | \$ 82,046 | \$ 111,069 |
| Net realized and unrealized gain (loss) | 747,438 | (372,999) |
| Investment fees | (35,820) | (41,041) |
| Total | \$ <u>793,664</u> | \$ <u>(302,971)</u> |
| | | |

The following table presents the Alliance's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2019:

| as of Dece mber 51, 2019. | Level 1 | Level 1 Leve | | Level 3 | | <u>Total</u> | |
|----------------------------------|---------------------|--------------|---|---------|----------|---------------------|--|
| Money market funds | \$ 100,057 | \$ | - | \$ | - | \$ 100,057 | |
| Equity funds | 2,273,470 | | - | | | 2,273,470 | |
| Exchange traded fund | s 1,156,820 | | - | | - | 1,156,820 | |
| Mutual funds | 582,646 | | - | | <u>-</u> | <u>582,646</u> | |
| Total | \$ <u>4,112,993</u> | \$ | | \$ | | \$ <u>4,112,993</u> | |

NOTE 2 - Investments and Fair Value Measurements (Concluded)

The following table presents the Alliance's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2018:

| 13 Of Boochiser 31, 2010 | Level 1 | Level 2 | | Level 3 | | <u>Total</u> | |
|--------------------------|-------------|---------|----------|---------|---|---------------------|--|
| Money market funds | \$ 241,727 | \$ | - | \$ | | \$ 241,727 | |
| Fixed income | 737,660 | | <u>.</u> | | | 737,660 | |
| Equity funds | 1,861,731 | | - | | • | 1,861,731 | |
| Common stocks | 418,758 | | <u>-</u> | | | 418,758 | |
| Other | 324,539 | | • | | | 324,539 | |
| Total | \$3,584,415 | \$ | | \$ | - | \$ <u>3,584,415</u> | |

NOTE 3 – Property and Equipment

Property and equipment consisted of the following as of December 31, 2019 and 2018:

| 2019 | <u>Cost</u> | Depreciation Expense | Accumulated Depreciation |
|--|---------------------|-------------------------|-----------------------------|
| Leasehold improvements | \$ 735,241 | \$106,728 | \$106,728 |
| Furniture and Equipment | 472,550 | <u>96,722</u> | <u>215,166</u> |
| Total | \$ <u>1,207,791</u> | \$ <u>203,450</u> | \$ <u>321,894</u> |
| 2018 | | Depreciation | Accumulated |
| ###################################### | Cost | Expense | <u>Depreciation</u> |
| Furniture and Equipment | \$470,720 | \$ <u>68,872</u> | \$ <u>121,689</u> |
| Total | \$ <u>470,720</u> | \$ <u>68,872</u> | \$ <u>121,689</u> |

NOTE 4 - Pension Plan

The Alliance maintains an IRC Section 401(k) retirement plan, which covers substantially all employees. The Alliance may elect to match employees' contributions for all persons who have completed at least 1,000 hours of service during the Plan year. Pension contributions for the years ended December 31, 2019 and 2018 were \$57,883 and \$48,167, respectively. All contributions are immediately vested.

NOTE 5 – Lease Commitments

The Alliance signed a lease agreement for office space effective December 1, 2015, extending the term through 2023. The Alliance amended the current lease to expand and take over the square footage of the floor through October 2029. Additionally, the Alliance operates under various storage, small equipment, and similar leases, all of which expire on various dates through October 2020. Rent expense for the year ended December 31, 2019 and 2018 was \$316,490 and \$312,071, respectively.

NOTE 5 – Lease Commitments (Continued)

Future minimum lease payments for the office lease are as follows as of December 31, 2019:

| 2020 | \$ 612,651 |
|------------|---------------------|
| 2021 | 625,018 |
| 2022 | 639,870 |
| 2023 | 623,338 |
| 2024 | 603,758 |
| Thereafter | 2,974,147 |
| Total | \$ <u>6,078,782</u> |

NOTE 6 – Obligations Under Capital Leases

The Company leases equipment under two separate 48-month capital leases through which expire on various dates in 2022. The asset and liability under the capital lease is recorded at the lower of the present values of the minimum lease payments or the fair market values of the asset. The asset is included in property and equipment and is depreciated over its estimated useful life. Equipment under capital lease has a cost of \$120,849, accumulated depreciation of \$25,489 and a net book value of \$152,878.

Future minimum lease commitments under the capital lease agreements are as follows:

| For the years ending December 31, | |
|-----------------------------------|------------------|
| 2020 | \$36,000 |
| 2021 | 36,000 |
| 2022 | 23,190 |
| Total minimum lease payments | \$ <u>95,190</u> |

NOTE 7 – Liquidity and Availability of Financial Assets

The Alliance has \$6,171,617 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. The pledges receivable are subject to implied time restrictions but are expected to be collected within one year. The Alliance monitors its liquidity so that it is able to meet its operating needs and other contractual commitments while maximizing the investment of its excess operating cash. The Alliance has a goal to maintain financial assets on hand to meet 90 days of normal operating expenses, which are, on average, approximately \$2,610,000. The Alliance has the following financial assets that could readily be made available within one year of the statement of financial position date to fund expenses without limitations:

| Pledges receivable, current | \$1,060,157 |
|-----------------------------|-------------|
| Cash and cash equivalents | 998,467 |
| Investments | 4,112,993 |
| Total | \$6,171,617 |

NOTE 8 – Functional Allocation of Expenses

The costs of providing various programs and other activities have been allocated between program, management and general expenses based on direct identification when possible, and allocation when an expenditure benefits more than one program or function. Expenses that require allocation are allocated based on a personnel-cost or square-footage basis.

NOTE 9 - Line of Credit

The Alliance has a revolving line of credit agreement in the amount of \$2,500,000 bearing variable interest at the bank's prime interest rate, with a minimum rate of 3.00%. The rate charged as of December 31, 2019 was 4.253%. Interest is payable monthly. The line of credit is secured by the investment account of the Alliance. Interest expense paid on the line of credit for the years ended December 31, 2019 and 2018, was \$28,648 and \$15,416, respectively. The balance outstanding on the line as of December 31, 2019 and 2018 was \$754,863 and \$355,753, respectively.

NOTE 10 - Net Assets with Donor Restrictions

Net assets with donor restrictions consist of donor-imposed restrictions that expire upon the passage of time or purpose restrictions. Assets are released from restriction and reclassified to net assets without restrictions as the Alliance fulfills the donor stipulation or upon passage of time.

As of December 31, 2019, and 2018, net assets with restrictions consisted of the following:

| | <u>2019</u> | <u>2018</u> |
|--|---------------------|---------------------|
| Patient Support | \$1,520,033 | \$ 125,000 |
| Fundraising | 1,318,773 | 856,000 |
| Prevention | 694,449 | 889,903 |
| Research | 76,378 | 76,378 |
| Total Net Assets with Donor Restrictions | \$ <u>3,609,633</u> | \$ <u>1,947,281</u> |

Net assets were released from donor restrictions by incurring expenses, satisfying the purpose or time restrictions specified by donors as follows for the years ended December 31, 2019 and 2018:

| | <u>2019</u> | <u>2018</u> |
|---------------------------|---------------------|---------------------|
| Patient Support | \$ 939,988 | \$ 215,525 |
| Prevention | 371,965 | 1,601,250 |
| Fundraising | 113,400 | |
| Research | | 220,143 |
| Total Net Assets Released | \$ <u>1,425,353</u> | \$ <u>2,036,918</u> |

NOTE 11 – Subsequent Events

On March 11, 2020, the World Health Organization declared the outbreak of a coronavirus (COVID-19) a pandemic. As a result, economic uncertainties have arisen which are likely to negatively impact the Alliance's contributions and event income. Other financial impact could occur though such potential impact is unknown at this time.

The Alliance has evaluated subsequent events through May 20, 2020, the date which the financial statements were available to be issued.